Blog

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transform your blog into a book the world of blogging changes rapidly but it remains one of the most efficient ways to share your work with an eager audience in fact you can purposefully hone your blog content into a uniquely positioned book one that agents and publishers will want to acquire or that you can self publish successfully how to blog a book revised and expanded edition is a completely updated guide to writing and publishing a saleable book based on a blog expert author and blogger nina amir guides you through the process of developing targeted blog content that increases your chances of attracting a publisher and maximizing your visibility and authority as an author in this revised edition you ll find the latest information on how to set up maintain and optimize a blog steps for writing a book easily using blog posts advice for crafting effective compelling blog posts tips on gaining visibility and promoting your work both online and off current tools for

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the 30 day blogging challenge started in response to a number of questions i was being asked about blogging in 2010 i published the 299 steps to blogging heaven e book which rapidly sold hundreds of copies but still the questions kept coming in from people looking for advice specific to their blog after a period of thought the 30 day blogging challenge was born 30 days one email a day each aiming to make you think about your blogging

an increasing number of countries develop capabilities for cyber espionage and sabotage the sheer number of reported network compromises suggests that some of these countries view cyber means as integral and well established elements of their strategical toolbox at the same time the relevance of such attacks for society and politics is also increasing digital means were used to influence the us presidential election in 2016 repeatedly led to power outages in ukraine and caused economic losses of hundreds of millions of dollars with a malfunctioning ransomware in all these cases the question who was behind the attacks is not only relevant from a legal perspective but also has a political and social dimension attribution is the process of tracking and identifying the actors behind these cyber attacks often it is considered an art not a science this book systematically analyses how hackers operate which mistakes they make and which traces they leave behind using examples from real cases the author explains the analytic methods used to ascertain the origin of advanced persistent threats

the most comprehensive and up to date guide for anyone new to self publishing highly recommended joel friedlander the book designer a must read for anyone thinking about publishing their own works she s a great friend to the indie community and provides this valuable resource as a gift of love robin cutler director of ingramspark this 2020 5th edition of the self publishing boot camp guide for independent authors offers advice on marketing editing design book production and business author needs it s meant for authors willing to do the work to create a readership and make real money from their books it s meant for authors who want to do it all themselves and for those who want to hire out all or part of the tasks toward publishing authors who wish to set up a business as a small press will also benefit from the processes spelled out here from beta publishing to distribution to media relations authors will learn how to set a foundation for success from the idea stage to a quality finished book the step by step process includes recommendations for self publishing products tools and services from reputable companies that are proven and trusted to help authors succeed reader s updates keep authors abreast of new offerings and changes in the self publishing industry carla king has more than twenty years of experience as a writer self publisher web developer and book consultant she started self publishing in 1995 as a technology and travel writer in 2010 she founded the self publishing boot camp series of books workshops and online courses she has been connected with the silicon valley self publishing technology industry from its inception and has served as a trusted advisor to authors eager to use the tools to reach readers

presents ideas on how to create websites for teenagers from the basics such as links and catalogs to technical skills relating to elements like blogs feeds and podcasting

must know concepts and smart strategies for every step of a sale from the new business essentials series for busy professionals the focus of sales always seems to be on the ultimate goal of closing deals which makes it easy to overlook the crucial steps that come before during and after the sale but the reality is knowing the right things to do in all steps of the process is what sets us up for success whether you re just starting out or are looking to improve your sales skills this book from industry expert rana salman is a start to finish guide that will quickly lead you toward quota crushing performance everything you need to know is here in three easy to digest parts part i the essentials explores the foundation for the sales experience provides insights into common challenges sellers encounter describes the characteristics needed to excel in sales and more part ii the essentials applied gives you targeted tools designed to help you close deals and expand accounts including tips on prospecting preparing and conducting discovery meetings getting the most out of follow up meetings effectively onboarding new clients and more part iii beyond the essentials offers even more hands on advice about the human side of sales from dealing with rejection and self doubt to learning about specific tactics to help protect your mental health and more packed with practical advice useful tools assessments and a toolkit sales essentials is the comprehensive resource you need to immediately boost your skills and increase your confidence on the way to career changing sales success

this is the first comprehensive practical handbook on the topic of environmental social governance esg and its impact on the real estate industry the sustainability megatrend is still in its early stages in the real estate sector and there is a lack of standards practical examples and data the development is very dynamic and sometimes confusing and new complex requirements and regulations are constantly being added the authors an expert team of economists lawyers investors asset managers and engineers provide an overview of national and european regulatory requirements as well as current market developments they show what role esg plays not only in the areas of new construction renovation and real estate management but also in investment processes and real estate valuations contents esg and the real estate market esg and regulatory environment esg and real estate management esg in urban and project development

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activist and author moore takes a critical look at the savvy advertising agencies corporate marketing teams and branding experts and the techniques they use to reach a youth market

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